



- Money and pay shouldn't matter.
 The experience and opportunity,
 and who you work for should be
 your main determining factor.
- No one will hand you anything, you have to go take it from someone.
- If you don't love working in sports, working in sports isn't for you.

Best Advice Received:

Sales is the easiest department to break into sports.

TESPOTSMENI MISCHIS

JACOB COX

EAST TENNESSEE STATE UNIVERSITYClass of 2022

CAREER PATH

2025 Columbia Fireflies
Account Manager, Ticket Sales

2024 Group Sales & Sponsorship Assistant

- Made 40 sales call per day
- Managed birthday party groups

2023 — Myrtle Beach Pelicans
Box Office Assistant

- Sold tickets via cold calls & ticket window
- Memorized ticket prices & packages

2022 ETSU Baseball Intern, Data Analysis

- Learned to use Rapsodo technology
- Adapted technology for weather
- Accurately charted balls, strikes and pitch types into a database
- Attended practice to collect various data while in the bullpen with the pitchers

DREAM JOB

General Manager for a Professional/Minor League Baseball organization.